

TRADE SALES **SBS** TRADE SALES

About Us

Our Company

SBS TRADE SALES is a part of Stansfield Business Services Ltd, which has been trading 20 years, importing and exporting specialised products in a variety of markets. We have been involved in the Electrical Industry, both here and in North America since 1958 and have seen many changes to our profession over the years., The most frustrating change has been the emergence of the DIY culture and the sale of technical products to the general public. This not only undermines legitimate Tradesmen but in many cases, has led to injury or even death, due to "bodged" jobs. WE DO NOT AGREE WITH THIS AND THAT IS WHY WE ARE TRADE ONLY. We therefore only sell to legitimate Electricians or Electrical Installers.

Our Credentials

I am an Electrical Engineer with a Marketing background and with 53 years experience in the wider Electrical Engineering Industry. I am fully qualified as a Full Scope Electrician and am a lifetime member of one of the main Registration Bodies. Up until July 2011, I was also a Consultant Assessor for Electrical Competence for Full Scope and Defined Scope Electricians / Electrical Installers. Because of my strong Marketing background, you would not be dealing with a Sales Organisation, but a technically-led Marketing Company

Our Products

We offer a range of products, to enable you install ALL-RCBO Consumer units, or MULTI-SPLIT Consumer units, where budgets may be tight.

We do not sell 17th Edition Split Boards, as we believe they are not "FIT FOR PURPOSE"

We do not believe they satisfy the requirements of BS7671:2008, Part 314, regarding the "Division of Installation". If an installation has to be split into RCD-protected zones, just two zones leads to unacceptable nuisance trip. Our MULTI-SPLIT Consumer units protects circuits in pairs, minimising nuisance trip to just one circuit only. See Products.

Our Service

You will see that we do not sell products on a website, because if we did, anybody could buy our products on-line. Only Registered Electricians such as yourselves have access to our Sales Dept, via e-mail, phone or fax.

Anyone can buy goods on-line, or visit B&Q-type stores, or catalogue stores like Screwfix. It is possible that most Electrical Wholesalers would sell to members of the public. However, there are still small independent electrical Suppliers, who do not sell to the public and if they do, it is at prices much higher than Trade price. Consider us, therefore, as a specialist supplier of technical electrical products, that **ONLY SELL TO THE TRADE. AT PRICES WELL BELOW TRADE PRICES.**

David Stansfield MIET
Managing Director
Stansfield Business Services Ltd

TRADE SALES *SBS* TRADE SALES

Contact Us

***SBS* TRADE SALES**

is a Division of

Stansfield Business Services Ltd

4 Duncombe Close

Bramhall, Stockport

SK7 3DD

Company Registration No: 3282523

VAT Registration No: 611 7699 29

TELEPHONE: 0161 440 9042

FAX: 0161 440 7336

MOBILE: 0777 447 9287

E-mail: david.stansfield@satnet.me.uk

Technical and Sales contact is David Stansfield MIET, Managing Director

Admin contact is Pat Stansfield, Director and Company Secretary

Normal Hours of Business by Telephone: 8.00AM until 6.00PM, Monday to Friday

Urgent Contact (not always available): 7.00PM until 9.00PM

Weekend Contact (not always available): 9.00AM until 4.00PM, Saturday and Sunday

Contact by e-mail: Anytime and we pick up the e-mails every day

HOLIDAYS: DURING OUR ANNUAL HOLIDAYS AND SHORTER BREAKS, WE HAVE NO COVERAGE FOR SALES. WE CAN NOTIFY YOU IN ADVANCE, OF THESE DATES, SO THAT YOU MAY BE ABLE TO ORDER IN ADVANCE OR RE-SCHEDULE THE WORK.

Dear Customer,

The basis of our business is one of personalised service, offering you the right product at the right price and usually at the right time. We try to carry good stocks of all products, but sometimes shipping delays from China and/or large unexpected orders can prevent us from shipping your order by return. If you are not getting the level of service we offer, please do not hesitate to contact me.

*David Stansfield MIET
Managing Director
Stansfield Business Services Ltd*

How to Order

METHOD 1 - SEND AN E-MAIL TO US requesting a price or placing an order.

We will reply to your e-mail, providing you with a quotation or accepting your order. Please supply us with your full Company details, so we can either process the order, or we can contact you by telephone, if we need to discuss your requirements further

Our e-mail address is **david.stansfield@satnet.me.uk**

METHOD 2 - CONTACT US BY TELEPHONE OR FAX

We can discuss your requirements, give you a price and/or accept your order. We can't always guarantee to be available at the time of your call, but if you leave a message, we can usually get back to you the same day, or the following day.

OUR TELEPHONE NUMBER IS 0161 440 9042

OUR MOBILE NUMBER IS 0777 447 9287

OUR FAX NUMBER IS 0161 440 7336

METHOD 3 - VISIT US IN STOCKPORT - BY ARRANGEMENT

Give us a call, if you want to pick up the goods, or discuss your requirements further.

OUR ADDRESS IS:-

4 Duncombe Close, Bramhall, Stockport, SK7 3DD

SETTING UP AN ACCOUNT

On your initial contact with us via e-mail, or telephone, we would like know that you are a legitimate business, directly or indirectly connected with electrical installation work. Membership of a body such as ECA/ELECSA, NAPIT, NICEIC, CORGI or OFTEC would satisfy that requirement, and other qualifications would be open to consideration.. We would open up an Account for you and your Account number would appear on our Invoice. If you quote this account number on all future correspondence and orders, it would greatly assist us with our processing of your requirements.

METHODS OF PAYMENT

For your first few orders, we would prefer to be paid by cash or BACS bank transfer and our Bank details will appear on the Invoice. We would also be happy to be paid by cheque and we would ship on receipt of cheque, without waiting for bank clearance. Currently, we cannot accept payment by Credit or Debit Card

SETTING UP A CREDIT ACCOUNT

If you wish to set up a Credit Account with us, we would be happy to offer you 30-day payment from the date of shipment, subject to approval. This approval can be achieved either by having placed several orders with us using methods 1, 2 or 3, or by completing a simple Credit Application Information Form, which we would send to you at your request

Products (page 2)



CONSUMER UNIT WITH STANDARD RCBOs

Shown to the left is a 6-way CU with all Standard RCBOs. The enclosure is an MK one, which gives maximum space above the RCBOs and also to the left of the Main Switch for meter tails. The busbar shield has been removed to show the busbar, which is the standard one supplied with the enclosure.



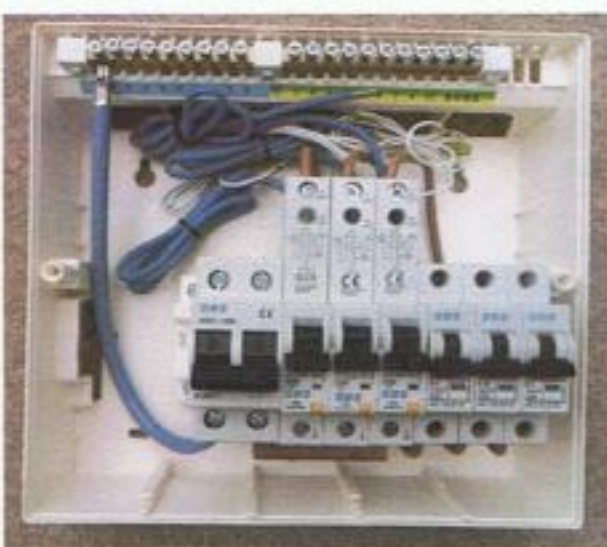
CONSUMER UNIT WITH COMPACT RCBOs

Shown to the left is an MK 10-way CU with Compact RCBOs. Note how much room there is in the box. There are no flying lead neutrals or earths, so the only wires at the top are the circuit wires. There are 8 x RCBOs + " x blanks. This CU is ideal for replacing existing Wylex 3036 units.



COMPACT RCBO - DOUBLE BUSBARS

Shown to the left is the live and neutral busbar arrangement. Spacing between terminals from the main switch to the first RCBO is not the standard 18mm and is not an exact multiple of 18mm. We import insulated busbar material and custom manufacture them. To our knowledge, nobody else offers this service.



MULTI-SPLIT CONSUMER UNIT WITH STANDARD RCBOs

Shown to the left is a 6-way Multi-Split Consumer unit, with RCBOs and MCBs connected in pairs. This means nuisance trip is confined to just one other circuit. The RCBO feeds its own circuit, but also feeds a second circuit via an MCB. This gives RCD protection to both circuits, with individual MCB protection for the two circuits. You could therefore have an 18-way board with 9 zones, resulting in absolute minimum nuisance trip.

We can supply special colour-coded labels that shows the specific pairings.

We don't supply the MCBs, but you can use any make and most electricians have dozens of spare MCBs from buying package-deal 17th Edition boards.



SHOWER UNITS, GARAGE UNITS, PV UNITS & SUB-BOARDS

The Compact RCBO can be used as the basis of the units shown above, using our Mini "C" Range of enclosures. The 40A CRB + ENC-2C enclosure becomes a Shower Unit. A 16A or 20A CRB + ENC-4C + your own 6A MCB becomes a Garage Unit. The two devices are wired in a Multi-Split manner.

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Prices SUMMER 2014

SBS MODEL	kg	DESCRIPTION	TYPE/SIZE	VAT out	VAT in	Sizes / Part Nos/etc
ENC-4S	0.70	ENCLOSURES - IP65 SBS RANGE Main Switch to LEFT or RIGHT Terminal bar TOP or BOTTOM BEST FOR COMPACT RCBOs	SBS 4-mod	£14.00	£16.80	126w x 215h x 100d
ENC-6S	0.80		SBS 6-mod	£16.00	£19.20	163w x 215h x 100d
ENC-9S	0.90		SBS 9-mod	£18.00	£21.60	217w x 215h x 100d
ENC-12S	1.10		SBS 12-mod	£20.00	£24.00	272w x 215h x 100d
ENC-18S	1.40		SBS 18-mod	£24.00	£28.80	380w x 235h x 100d
ENC-24S	2.00		SBS 24-mod	£30.00	£36.00	285w x 340h x 100d
ENC-8D	1.20	SCHNEIDER / DOMAE RANGE Switch best on RIGHT, but LEFT is OK Not suitable for SWA or conduit Good for both types RCBOs	EZ96CU	£15.00	£18.00	254w x 240h x 100d
ENC-10D	1.35		EZ98CU	£17.00	£20.40	290w x 240 h x 100d
ENC-14D	1.77		EZ12CU	£19.00	£22.80	362w x 240h x 100d
ENC-18D	2.00		EZ916CU	£21.00	£25.20	434w x 240 h x 100d
ENC-4T	1.00	TDline RANGE Switch best on RIGHT, but LEFT is OK Good for both types RCBOs	TDCU42	£12.00	£14.40	142w x 228h x 120d
ENC-8T	1.20		TDCU86	£14.00	£16.80	214w x 228h x 120d
ENC-10T	1.30		TDCU108	£16.00	£19.20	250w x 228h x 120d
ENC-14T	1.70		TDCU1412	£18.00	£21.60	322w x 228h x 120d
ENC-18T	2.00		TDCU1816	£20.00	£24.00	395w x 228h x 120d
ENC-21T	2.30		TDCU2119	£22.00	£26.40	467w x 228h x 120d
ENC-16M	1.74	MK RANGE Switch to left . Good for both RCBOs	K5616s MAG	£20.00	£24.00	370w x 230h x 115d
ENC-21M	2.07		K5621s MAG	£24.00	£28.80	460w x 230h x 115d
ENC-10TM	2.00	ALL-METAL BOX - TDline BEST FOR COMPACT RCBOs	TDCU108MS	£20.00	£24.00	235w x 185h x 105d
ENC-14TM	2.42		TDCU1412MS	£22.00	£26.40	310w x 185h x 105d
ENC-2C	0.08	MINI RANGE inc. earth terminal and labels	C 2-mod	£3.00	£3.60	50w x 60h x 80d
ENC-4C	0.15		C 4-mod	£5.00	£6.00	85w x 60h x 80d
ENC-???		ENCLOSURES - VARIOUS				CONTACT OFFICE
MIS-100	0.15	MAIN SWITCH 100A 2-pole SERVICE ISOLATOR SWITCH Housed within a surface box	100A	£6.00	£7.20	HD1-125 / TDMS2P100
SIS-100-2	0.29		100A	£8.00	£9.60	In ENC-2C box
SIS-100-4	0.33		100A	£10.00	£12.00	in ENC-4C box
RCB-B6 / RCB-B50 Full Range Sizes as shown in "Description"	0.18	RCBO - B curve Single Pole, single Module 30mA - 10KA ssc RCB-B6, RCB-B10, RCB-B16, RCB-B20 RCB-B32, RCB-B40, RCB-B50	6A - 50A	£10.00	£12.00	TDRCBO-06 /TDRCB-50
CRB-B6 / CRB-B40 Full Range Sizes as shown in "Description"	0.10	COMPACT RCBO - B curve Double Pole, Single Module 30mA - 6KA ssc CRB-B6, CRB-B10, CRB-B16 CRB-B20, CRB-B32, CRB-B40	6A - 40A	£13.00	£15.60	CRB-B6 / CRB-B40
CRB-C6/ CRB-C40	0.10	COMPACT RCBO - C curve	6A-40A	£14.00	£16.80	CONTACT OFFICE
MCB-B6 /MCB-B50 Full Range Sizes as shown in "Description"	0.09	MCB - B curve Single Pole, 6KA ssc, MCB-B6 MCB-B10, MCB-B16, MCB-B20 MCB-B32, MCB-B40, MCB-B50	6A -50A	£2.00	£2.40	TDMCB-B6 / TDMCB-B50
BBL-4 / BBL-21	0.01	Live busbar for Compacts	per module	£0.30	£0.36	Add suffix L or R
BBN-4 / BBN-21	0.01	Neutral Busbar for Compacts	per module	£0.30	£0.36	for L/H or R/H Switch
BML-3	0.05	Busbar 2 x MCB to Switch link	each	£3.00	£3.60	Other sizes available
LBK-24 / LBK-42	0.03	Linked Bus Bar KIT for paired boards	per module	£1.00	£1.20	LBK-24 / LBK-42
SCB-1P5	0.14	Service Connector Block 1P/5way	100A /25A	£4.00	£4.80	CB1
SCB-2P5	0.29	Service Connector Block 2P/5way	100A/25A	£6.00	£7.20	CB2
SWB-6		SPARE WAY BLANK	strip of 6	£1.00	£1.20	SWB-6

Discounts/P & P	Order Value	Discount	Postage	Payment Terms/Conditions
All Products	£0-£49.99	0%	ipost parcels,	Initial Orders - Pay in advance by
above in mixed	£50-£99.99	5%	or Royal Mail	BACS or cheque or cash. 30day terms
quantities	£100+	10%	2-day delivery	for Approved Accounts. Trade only

ORDERS &
ENQUIRIES

E-mail to david.stansfield@satnet.me.uk

Fax to 0161 440 7336

PLEASE QUOTE YOUR ACCOUNT NUMBER

Tel. 0161 440 9042

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